

KerioMailServer6.4

PRODUCT QUICKSHEET



What's new in version 6.4

Feature	Feature Description	Benefit
Symbian phone synchronisation	Over-the-air synchronisation with Symbian phones.	Symbian device users can wirelessly synchronise email, calendar, and contacts with Kerio MailServer using a DataViz client.
BlackBerry push email	Over-the-air synchronisation with BlackBerry devices.	Kerio MailServer offers push email and PIM data synchronisation with BlackBerry. The service requires either a hosted or on-premise version of NotifyLink for Kerio available from Notify Corp.
Kerio iSync connector	Two-way synchronisation for Apple iCal and Apple Address Book.	Contacts and calendar events in Kerio MailServer, Apple iCal and Apple Address Book (and other applications and devices using iSync) are always synchronised and up-to-date.
Support for intermediate SSL certificates	Kerio MailServer accepts intermediate SSL certificates.	Administrators can use intermediate SSL certificates as a low cost alternative to root SSL certificates or as an additional security measure to protect root certificates they already own.
Windows Vista support	Kerio MailServer runs on Windows Vista and supports Windows Vista client applications.	Administrators can install Kerio MailServer on 32/64-bit editions of Windows Vista. Users can switch to Vista and connect their new Vista-specific applications Windows Mail and Windows Calendar to Kerio MailServer.
Outlook 2007 support	Kerio Outlook Connector is now compatible with Outlook 2007.	Outlook 2007 users can synchronise calendars, contacts, journals, notes, tasks, shared folders and public folders with Kerio MailServer.

Pricing and licencing guidelines

Licence model – A 10-user BASE licence is required. To increase the number of users, the appropriate combination of Add-on licences should be purchased.

Standard pricing

Kerio MailServer with McAfee Anti-Virus			Kerio MailServer		
Part No.	Licence	MSRP	Part No.	Licence	MSRP
K11-011004	10 BASE	€ 419	K10-011004	10 BASE	€ 339
K11-021033	5 Add-on	€ 105	K10-021033	5 Add-on	€ 85
K11-021035	20 Add-on	€ 319	K10-021035	20 Add-on	€ 250
K11-021038	100 Add-on	€ 1,590	K10-021038	100 Add-on	€ 1,250
K11-021039	250 Add-on	€ 3,950	K10-021039	250 Add-on	€ 3,125

Government/Education pricing

Kerio MailServer with McAfee Anti-Virus			Kerio MailServer		
Part No.	Licence	MSRP	Part No.	Licence	MSRP
K11-012004	10 BASE	€ 319	K10-012004	10 BASE	€ 255
K11-022033	5 Add-on	€ 80	K10-022033	5 Add-on	€ 64
K11-022035	20 Add-on	€ 234	K10-022035	20 Add-on	€ 188
K11-022038	100 Add-on	€ 1,172	K10-022038	100 Add-on	€ 938
K11-022039	250 Add-on	€ 2,953	K10-022039	250 Add-on	€ 2,363

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Unique Selling Points

Not just email, it's a groupware server

Email. Contacts. Calendars. Notes. Synchronises groupware data with Outlook, Entourage, WebMail and mobile devices. Shared and public folders. Free/busy schedule.

Anti-virus and anti-spam preinstalled

Integrated anti-spam and anti-virus tools to protect your email right out of the box. Virus control provided by McAfee. Users can train anti-spam engine to fit their needs.

Direct Push for Windows Mobile phones

Native support for direct push email and PIM synchronisation for Windows Mobile and Palm phones without any extra cost. Uses wireless Microsoft ActiveSync® protocol.

All-in-one installation package

Installation and initial setup often takes under one hour. Kerio MailServer is a self-contained product and does not require additional software or servers to configure.

Full control for administrators

Intuitive Administration Console lets administrators tweak all mail server settings and view aggregated usage data.

Flexible deployment

Free to choose – identical functionality on Windows, Linux, Mac OS X. Plugs into existing Active Directory or Open Directory infrastructure. Configurable built-in backup for compliance and fast recovery.

Sales Objection Handling

Company

I do not know Kerio, who are they?

Founded in 2001, Kerio Technologies, Inc. focuses on the SMB market with its messaging and firewall products. Headquartered in California, with European offices in the UK and the Czech Republic.

Product

Is Kerio MailServer a safe choice for my business?

Kerio MailServer has been on the market since 2002 with an installed base of 14,000 businesses worldwide. It won Windows IT Pro Editor's Choice as Microsoft Exchange alternative in 2006.

Microsoft Exchange is better.

Kerio MailServer can take less than one hour to install and configure, does not require Active Directory and Microsoft IIS web server. Comes with integrated anti-virus by McAfee and built-in anti-spam engine. Like Microsoft Exchange, Kerio fully supports Outlook and Entourage and it has native support for Microsoft ActiveSync for direct push email.

Linux open source mail server is better.

Open source solutions either do not integrate with Outlook at all, or require paid closed source add-ons. No open source solution for mobile email using Microsoft ActiveSync. Kerio MailServer runs on Linux and is much easier to configure and maintain.

Migration

I can not switch to Kerio because I have data in my old mail system.

Kerio offers migration tools for Microsoft Exchange, CommuniGate, 4D Mail and other IMAP servers.

My users use POP3, all their email is in their clients.

We recommend you set up IMAP accounts and have users move data from their existing POP account to their new IMAP account. As an extra benefit, they will be able to use WebMail even for old email and the administrator will be able to backup all email. With IMAP, users can share folders as well.

Configuration

I do not trust Windows for my email.

We recommend using the operating system that you have the most experience with and are most comfortable using. In addition to Windows, we support Mac and Linux. Check system requirements.

User experience

My users will not switch their clients.

Let users keep their favourite email including groupware clients Outlook and Entourage. Check system requirements for clients.

Open standards and protocols

I want an open source system, not a proprietary mail system.

Kerio MailServer uses open standards such as IMAP and WebDAV. Migration to and from Kerio MailServer is possible. Messages are stored in .eml format.

Anti-spam efficiency

How effective is your anti-spam?

With over 18 different anti-spam techniques, Kerio MailServer provides superior anti-spam protection that is as robust as an appliance.